

SPRING IS JUST AROUND THE CORNER!



Melting snow...little crocuses poking through damp earth...fragrant blossoms...Highbury occupancy. What do they all have in common? SPRING! And with spring quickly approaching (not fast enough for most of us) your friends at Perera are getting Highbury ready for the first occupancies. The dream will soon be real – at the condo that thinks it's a luxury hotel!

WHAT'S GOING ON IN THE CALGARY REAL ESTATE MARKET?

According to CREB®'s newly elected President Bonnie Wegerich, an 18-year industry veteran and longtime resident of Airdrie, AB, the Calgary real estate market is still a great investment.

Total new listings in metro Calgary for single family homes held steady at just over 31,000 in 2008, this figure down just 1% from total new listings in 2007.

Wegerich expects the number of single family listings to remain at similar levels through 2009. "The market has softened, but there is no free fall here," Wegerich points out.

She expects consumer confidence will improve in the latter half of 2009 and we could see single family home sales grow as much as 10% before the start of 2010.

HIGHBURY IS HOLDING ITS VALUE IN A TOUGH MARKET

Highbury is a unique condominium project that has held its value well despite a market that has been somewhat turbulent over the past months. What has bolstered this value is the unusual product itself – the level of luxury and amenities that is truly breaking ground outside of Calgary's downtown area. The site is serene and residential and unlike luxury condos in the core, its value has not been compromised. Here we see the effects of classic economics – the laws of supply and demand. Highbury's location is rare – it is truly a one-of-a-kind in comparison to the

cookie-cutter condos crowding the city's core. Purchasers can breathe a sigh of relief, knowing that Highbury will be ready for occupancy this coming spring – it is a glass and brick testament to the wisdom of choosing a builder with a long history of delivering the goods in every style of market.

HIGHBURY OCCUPANCY SLATED FOR SPRING 2009

Take a drive out to the site and prepare to be amazed! The exterior glazing and brick is being placed and Highbury is really moving along quickly. If everything goes according to plan, occupancies could begin as early as mid April 2009!

NEW SALES CENTRE OPENING IN THE SPRING

Our New Sales Centre, located right on site will feature a sophisticated, experiential component – showcasing fabulous penthouses, up-to-the-minute features and finishes and floorplan designs for the next phase. Perera has a very rewarding referral program in place – so if you send friends or family to the new Sales Centre and they end up buying at Highbury, you will get a healthy bonus. Please check with our Sales staff for details.

Visit <http://highburyliving.com/newhomeowners.html> and view the fireplace option, carpet options and updated pictures of the building.



HIGHBURY

THE CONDO THAT THINKS IT'S A LUXURY HOTEL.

DEVELOPED BY 